



End-to-End Managed Service Options

SpaceBridge Managed Services provide customers with top-tier 24x7x365 customer technical support to help you manage your VSAT systems from day one.

24/7 Network Operations Center (NOC): Our service is maintained by a highly professional, dedicated staff with outstanding engineering skills and training. We provide:

- Proactive link monitoring
- Multi-lingual 24 x 7 x 365 Customer Support center
- Vast experience in VSAT platforms management

Global & Onsite Presence: Our tech support, professional services, and engineering support teams provide customer service from multiple time zones. We also provide local on-site support for customers via our presence and operations facilities in different parts of the globe.

Project and Planning support: We can also offer our expertise to help you in areas such as project planning deployment and ongoing maintenance. We focus on building solutions to help our customers successfully address challenges: business, technical, and operational challenges.

At the same time, we strive to give you tools to help grow your business.

Deploying or expanding a VSAT service operation can be challenging. Some of the hurdles include:

- Choosing the right technology partners and system suppliers
- Financing the investment in equipment
- Defining satellite requirements and securing satellite capacity on appropriate terms
- Training staff to support your new operation
- Deploying and integrating technology
- Training and learning curves setting up operations
- NOC Services

Space Bridge Managed Services can offer you valuable assistance, supporting you, as required, in addressing each of these challenges.

Are you planning a VSAT-based service?

- Do you want help building a proper Business Model or P&L analysis with realistic cost information?
- Do you need the information to help you make a Go/No-Go decision?
- Are you concerned about risks, such as unexpected operating costs?

We can help you cut through painfully long processes which affect the deal and minimize undesired surprises down the road.

Benefits

- Choosing the right technology partners and system suppliers
- Defining satellite requirements and securing satellite capacity on appropriate terms
- Deploying and integrating technology
- Training and learning curves setting up operations
- Building and maintaining Network Operation Center (NOC)
- Build, Operate and transfer the network following the learning curve period

Our Verticals

SpaceBridge Managed Services can offer you valuable assistance, supporting you, as required, in addressing your new or existing network end-to-end operation

Partnerships

SpaceBridge™ believes in partnerships. We believe partnership is what helps us succeed. Helping our partners achieve their goals delivers more value to both parties, time and time again. As a privately-owned company, SpaceBridge brings our entrepreneurial vision, combined with flexibility and openness to explore a variety of business models for Revenue-Sharing partnerships.

Revenue Sharing

We have worked successfully with numerous partners to create various Revenue-Sharing models and drive new business together. We tailor approaches to create mutually beneficial partnerships.

What We Bring

Some of the partnership areas where SpaceBridge™ contributes our expertise include:

- Reducing barriers to entry for new markets and deployments
- Providing the best product/market fit
- Sharing risks / risk-mitigation

We look for win-win opportunities where we can contribute real value as a partner, and gain real rewards by teaming. The role of SpaceBridge naturally and most frequently includes serving as your “Chief Technology Enabler” in a Joint Venture / Partnership, especially when it comes to satellite networks.

This can include contributing any or all of the following resources and functions:

Network Planning and Sizing	Requirement definition and negotiation with satellite vendors
Satellite Link Budget Analysis	Go-to-market support
HUB and Remote hardware and software delivery	Providing tier 2, 3, and 4 levels of support
VSAT HUB installation and integration with third party information and communications technology (ICT) systems	Internet fiber connectivity
Disaster Recovery plan (DRO)	Network security planning
Remote VSAT site installer training	In-country support centers
Repair Centers	Network operation centers

What Can We Do Better Together?

We welcome the opportunity to explore partnerships for Revenue Sharing models.

If you think your organization may benefit from partnerships with SpaceBridge by tapping our strengths and yours, we welcome the chance to explore with you how we can build more business together.

Contact us now: info@SpaceBridge.com

Managed Service

Managed Solutions services

At SpaceBridge, we believe strongly in our products and solutions, and in ensuring that they deliver true value for customers. The reason why we are so committed to supporting the products we build, ship, and install is that we believe service also sets SpaceBridge apart. For nearly 30 years, the men and women of SpaceBridge have successfully developed and delivered satellite-based networks and solutions, training, and customer support to hundreds of customers around the globe.

From remote site support to network operations, to Hub and networking systems, our skilled technical and operating team professionals have the industry know-how to help you. You can also leverage our experienced professional support teams to help you move quickly, instead of worrying about internal training and learning curves that can tax your team resources and slow you down. Space Bridge Managed Services provide customers with top-tier 24x7x365 customer technical support to help you manage your VSAT systems from day one.

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We Can Help

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